

CASE STUDY

Engelberth Construction

Challenge

The team at Engelberth wanted a solution that was going to give their field staff easy access to all project data and, in turn, increase the amount of information documented.

Solution

Procore's unlimited user licenses and mobile app allows all team members to stay up to date with relevant project information. In addition, the quality of information has significantly increased with Procore's easy-to-use field tools.

PROCORE[®]

Engelberth Construction is a full service construction company with offices in Vermont and New Hampshire. With over 40 years of knowledge and experience, Engelberth provides clients with guidance and assurance throughout each and every project.

Engelberth's First Steps: Making the Switch from Constructware

Tom Clavelle, Executive VP and CFO, knew that Engelberth needed a solution that was going to push their company forward. "We were in a three-year contract with ConstructWare and had been with them for 15 years. We were actually one of the first companies using ConstructWare. Chris Russell [Director of Information Systems and Process Development] and I had gone out to ConstructWare to discuss our next three-year contract and find out about the development and features they were working on. We didn't feel like the development roadmap—where they were putting development funds, what features they were coming out with, and what direction they were heading—was going to meet the specific needs of our company."

Mobile tools were essential for the field staff at Engelberth, and Constructware was far from where they needed to be. Tom and Chris began to look for a solution that would better meet the company's growing needs. Once Chris began comparing software platforms, he discovered Procore and knew the team could easily make the transition. "I started comparing ConstructWare and Procore side by side and realized that 80% of what we already did day to day, we could do similarly in Procore. We knew it would be an easy transition and we would gain mobile functionality at the same time," says Chris. Knowing that mobile was the future of construction technology made it easy for Chris to convince the team to make the switch, "We found that, compared to ConstructWare, Procore excelled on the mobile front and in order to take the next step, we really needed to make the change. Procore really stands out in that area."

Engelberth began implementation with two projects that were just starting. They had all project team members become Procore certified. Chris adds, "We found the certification process to be a very effective training tool. It's thorough, very user-friendly, and answered most of our employees' questions." Once certified, team members went through team training to review the different tools and determine how they would be used on the project. "Within two weeks, employees were up and running in Procore. Ongoing training was provided as needed or as new features were used for the first time. Everyone was very surprised at how easy the transition to Procore was," adds Chris. Engelberth is now using Procore on all their projects and implementation is ahead of schedule.

Mobile Matters

Engelberth knew they wanted a project management solution that was focused on mobile development and field tools and after just a few weeks, Tom was already noticing an improvement in the field teams' use of the software. "One of the biggest gains we saw from making the switch to Procore was the mobile app—taking the product into the field," says Tom. Chris has also noticed the difference; "What's great about the mobile app is that people can use Siri and voice commands to translate speech to text and record their notes in Procore. Our field staff has been asking about this feature for years. It makes their job so much easier." Chris also adds, "Taking and storing photos has also become significantly easier. Previously, we had to take pictures, go back to the office, upload them, rename them, and then attach them to a file. Procore's mobile app takes away that entire process and makes it almost enjoyable to do."

Now that the field team is taking advantage of the mobile tools, the quality and quantity of information that is now being documented is significantly higher. "The mobile tools make it so much easier for people to access and input data. The quality of our data is much better than it used to be."

Instant Gratification

Almost instantly after making the switch from Constructware, Chris noticed that the field staff seemed less resistant to documenting information. "Some of our project managers who have never done meeting minutes before, have gone in and are using the Meeting Minutes Tool because it's so much easier," says Chris. Team members who previously spent time marking up drawings by hand are now using Procore to save time and eliminate manual work. Chris continues, "One of the first employee comments I heard about Procore was from a gentleman who makes a lot of markups and provides very in-depth comments on everything. Previously, he was doing that in a PDF, but now, Procore does a good portion of that for him so he doesn't have to do that anymore. He comments regularly that 'their Drawings Tool is awesome!'. He was also very impressed with the OCR technology. It was taking him 2-3 days to link the RFI's and addendums to the drawings and it literally takes him a couple hours now."

Spruce Camp Base Lodge, Stowe VT



Heritage Aviation, South Burlington VT



“Mobile is now their friend, not the enemy.”

Chris and Tom both agree that the biggest improvement they’ve seen from Constructware to Procore is the amount of information that is now being recorded. Chris found that the amount of information in the daily logs is continuing to grow every day and employees are finding the platform easy and helpful to use. “I would say the biggest improvement we’ve seen with Procore is the ability to capture data in the field. The daily logs have grown exponentially. Those who previously did not have time to go back to the jobsite office to enter information are now doing so from their phones. People who didn’t like to use the computer before are now our biggest users of the mobile app; they’re putting in the most amount of content for safety-related issues and job site documentation. Mobile is now their friend, not the enemy.”

With more complete reports, the accuracy of the reports has increased as well. “Most daily reports were previously done at the end of the day. Now, the mobile tools offer them the flexibility to do their daily report as it’s happening. They’re able to make notes and comments and add pictures in real time.”

Engelberth recently started using the Inspections Tool with Procore, and Chris found that, since employees don’t have to leave Procore to create a new inspection, adoption has been high. “Before, we had to use different tools for inspections because we couldn’t do them in Constructware. Now with Procore, that information is stored in conjunction with all other project information. So you don’t have to look in different places.”

After 15 years on Constructware, Engelberth Construction made the switch to Procore and the benefits are many and immediate. As Tom Clavelle sums it up, “Our employees are working more efficiently, and as a result, they get to have more fun along the way.”

Langdon Woods Residence Hall, Plymouth State University



“We really needed to make the change to mobile. Procore really shines in that area.”

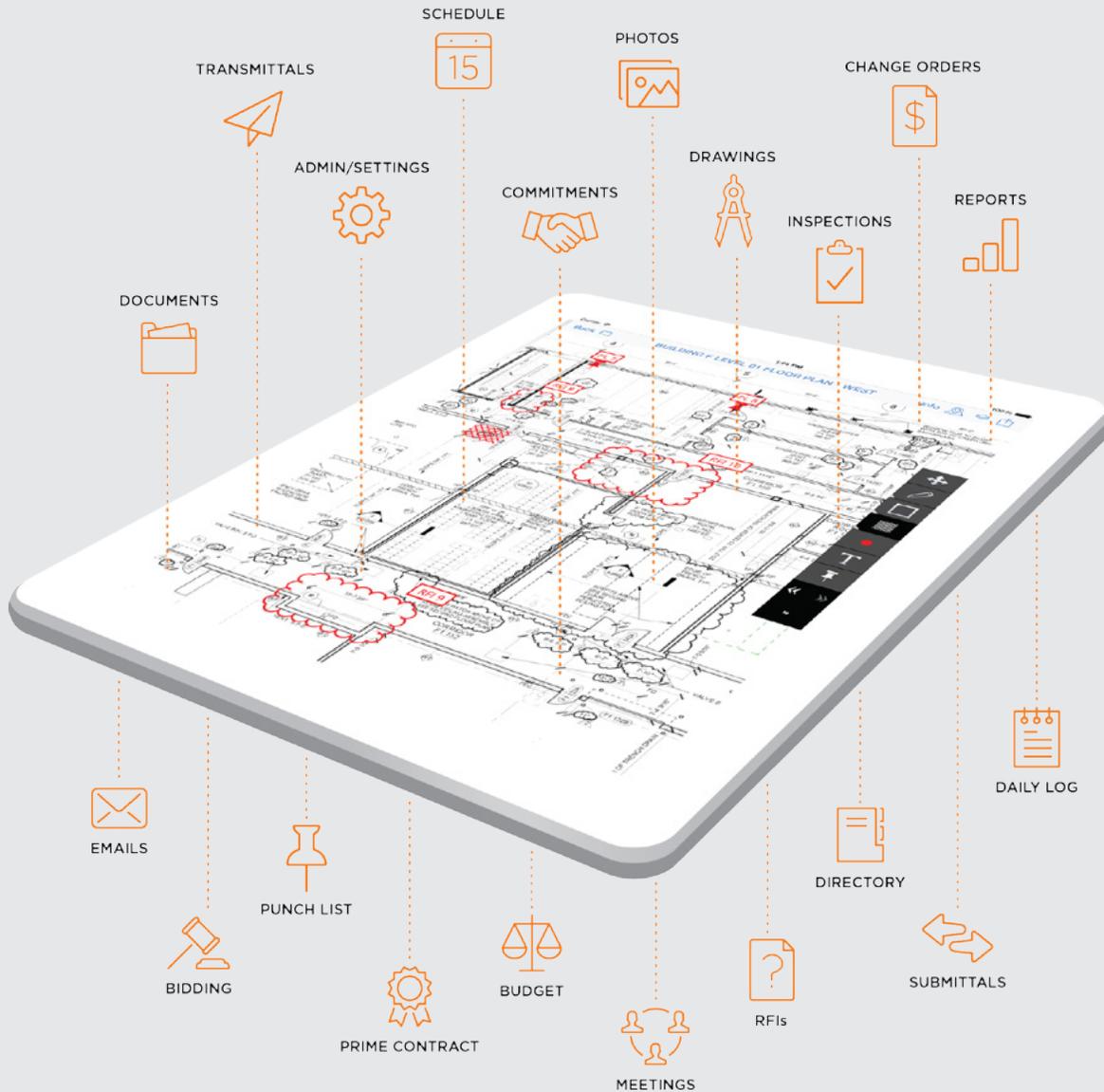
TOM CLAVELL

Executive VP and CFO

Everything on One Powerful Platform.

Procore offers the most comprehensive construction platform, combining drawing, financial and quality management into one application. We've put the power of complete construction management into your hands with a mobile solution that keeps everyone in sync. Build collaboration from bidding to closeout with unlimited users, implementation assistance, online training, and unmatched customer support.

Let your drawings take the lead, while efficiency, productivity, and faster building times follow.



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